

Elevate Your Organization's Skills & Strategies

COMPANY PROFILE

www.sbd-institute.com



2025 - 2026

Company Profile

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About **Our Company**



Established in 2013 as Sales Talk International and rebranded to SBD Institute in 2023, we have carved a niche in empowering organizations and professionals with the skills, strategies, and insights needed to excel in a competitive business environment.

We have transformed the capabilities of numerous organizations, helping them achieve remarkable growth and enhanced performance through our tailored training programs and consultancy services.





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A Brief Statement About Us & What We Do



Company Profile

Our Mission

At SBD Institute, we have transformed the capabilities of numerous organizations, helping them achieve remarkable growth and enhanced performance through our tailored training programs and consultancy services.



Our Vision

To be Africa's leading partner in
empowering businesses and leaders
through transformative training,
innovative consulting, and actionable
research, driving sustainable growth.To deliver customized, practical, and
impactful solutions that inspire and
enable organizations to achieve their
strategic objectives.



Our Mission

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Company Profile

We Have The Best Team

With diverse expertise in training, consulting, and research, we are committed to delivering innovative solutions tailored to meet the unique needs of our clients. Together, we strive to drive excellence, foster growth, and create lasting impact across industries in Africa.



Sam Owande CEO & Founder

www.sbd-institute.com

Christine Okumu Project Manager

James Mworia Trainer & Consultant **Company Profile Business**

Our Solutions







01 Corporate Training

Customized training to boost leadership, teamwork, and organizational performance.



Data-driven insights to support informed decision-making and drive organizational success. **03** Corporate Consulting

Strategic solutions to optimize operations, enhance efficiency, and drive sustainable growth.

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Our Solutions

With diverse expertise in training, consulting, and research, we are committed to delivering innovative solutions tailored to meet the unique needs of our clients. Together, we strive to drive excellence, foster growth, and create lasting impact across industries in Africa.





Training



Presentations are communication tools that can use as lectures, speeches, reports www.sbd-institute.com

Training

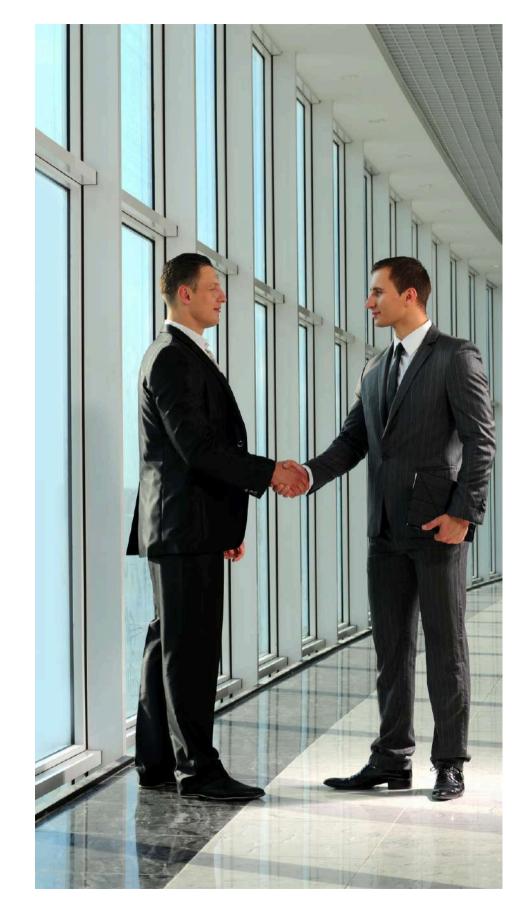
We offer tailored training programs designed to enhance leadership, collaboration, and performance for sustainable organizational success.

O1 Soft Skills Training

Our soft skills training enhances leadership, communication, and teamwork, fostering collaboration and building effective, positive workplace cultures.

02 Marketing Plan

Our training services boost technical expertise in data analytics, project management, and software, ensuring employees meet evolving role demands.





Consulting



Presentations are communication tools that can use as lectures, speeches, reports

Consulting

We offer consulting services aimed at aligning strategies, launching new products or services, and driving business growth.

O1 Management Consulting

Our management consulting services are designed to optimize operations, align strategies, and drive growth across diverse industries, ensuring your organization excels in today's competitive landscape.

02 Technical Consulting

Our technical consulting services provide specialized expertise to implement innovative solutions, optimize systems, and solve complex challenges across various industries, ensuring your organization stays ahead in technology.





Reserch



Presentations are communication tools that can use as lectures, speeches, reports



Our research services provide data-driven insights and analysis for informed decisionmaking and staying ahead of trends.

O1 HR Reserch

Our HR research services offer data-driven insights and analysis to optimize workforce strategies, enhance employee engagement, and drive organizational success.

02 Market Research

Our market research services deliver actionable insights and comprehensive analysis to guide your strategic decisions and keep you ahead of industry trends.

Company Profile



Our Approach

Our approach combines industry expertise, innovative strategies, and a client-centric focus to deliver tailored solutions that drive sustainable success and growth.

01 Assessment & Analysis

We understand clients' needs and analyze industry challenges to identify opportunities.

02 Strategic Planning & Development

We create customized strategies and innovative solutions aligned with clients' goals. www.sbd-institute.com

03 Implementation & Evaluation

We implement strategies seamlessly and continuously evaluate outcomes for optimal results.

Our Portfolio









Software Group























MI VIDA







Easy . Affordable . Instant .



Connect With Us!

Have questions or need assistance? Reach out via phone, email, or our online form. We're here to help!



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